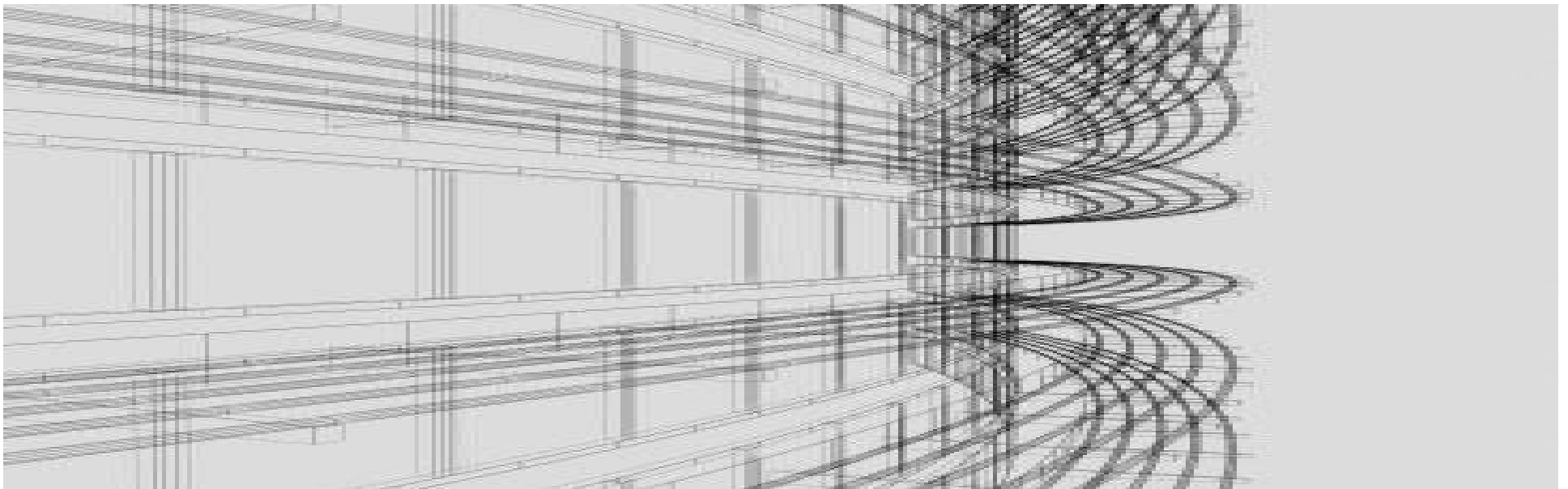


TEMPO

a catalyst for time and cost-effective testing programs



rethinking the composition of rapid testing programs



Growing infection rates, increasing testing goals, and skilled labor shortages.

Testing service providers need to rethink and retool the way rapid testing programs are created and delivered. TEMPO is a catalyst of this change.

TEMPO provides a holistic view of all required inputs, enabling service providers to compose reliable, scalable, and cost-effective programs.

TEMPO demonstrates how a program with a high quality diagnostic engine at its core can meet the mounting demands for testing and prevention initiatives.

say goodbye to slow



The TEMPO game changer is a MedMira Rapid Test.

It is the testing engine that helps service providers harness the potential of massive testing initiatives and achieve success in a faster and better way.

It impacts all aspects of testing programs, helps service providers maximize resources and streamline service delivery.

TEMPO drives and accelerates the entire testing service delivery process.

diagnostics designed for simplicity, engineered for speed

Feature	Benefits	Value Add
Instant test results	Faster patient processing time	Clinics can test more people
	Decreased counsellor burnout	Decreased recruitment/training costs
	Programs can meet testing goals	More funding, new programs
	Less time spent waiting	People more likely to get tested and tell friends, family and communities
Simultaneous multiple disease testing	One test, more answers	Resources expended on a single test delivers diagnoses of multiple diseases
	Identification of co-infections	Resources not wasted on ineffective/inappropriate treatments
Long shelf-life	Product can be purchased in bulk	Better supply chain management
Single-use package	No other supplies required to perform the test	Simplified procurement process
	All components are single-use	Less wasted/unused components
Built-in quality control	Decreases user errors	Decreased risk of inaccurate results



TEMPO in action

accelerating rapid HIV testing programs in Africa



Reveal HIV strikes a chord in Kenyan VCT clinics

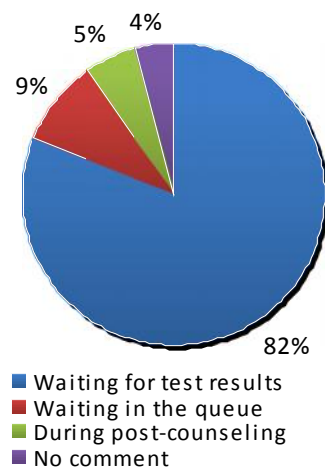
Proven Quality

In a Kenyan AIDS Vaccine Institute (KAVI) study evaluating the performance of Reveal HIV and comparing its sensitivity, specificity, and clinical utility side-by-side with the current reference rapid tests approved for Kenya's national HIV testing algorithm, Reveal HIV achieved 100%.

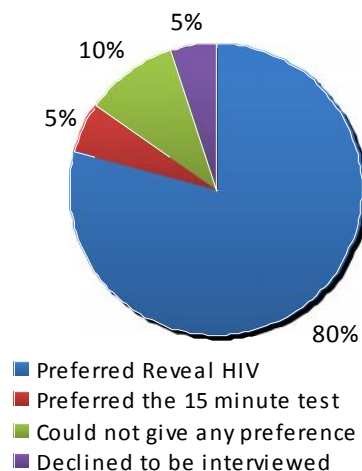
High Performance

A subsequent KAVI study focused on the use of Reveal HIV in VCT clinics in Kenya. Responses to Reveal HIV were gathered from both testing service providers and clients.

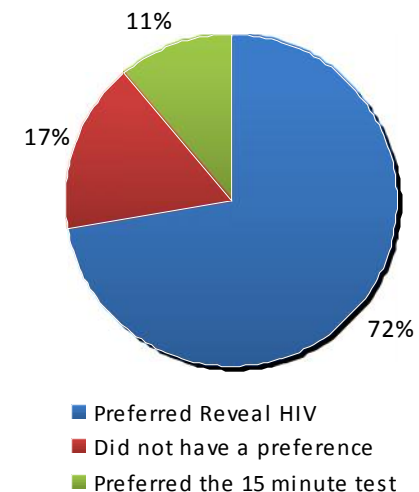
Baseline Client Report - Most Anxious Moment



Client Satisfaction with Reveal HIV

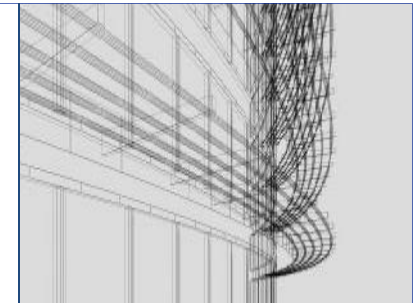


Counsellor Satisfaction with Reveal HIV



a diagnostic engine that is up to the task

<i>Objective</i>	Test 4 million people for HIV in 10 VCT Centres with 100 Technicians	
<i>Expenses</i>	Rapid HIV Tests Labour Fixed Costs Variable Costs	
<i>Completion Time</i>	with Reveal HIV 1 year	with 15 minute test 5 years



Kenya
8 million
to be tested

Zimbabwe
12 million
to be tested

South Africa
15 million
to be tested

Nigeria
20 million
to be tested

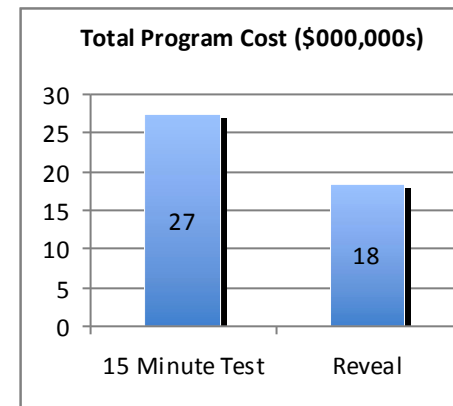
TEMPO accelerates rapid HIV testing programs

How many people do you want to test?

Assumed budget (\$000s)	28,000
Cost savings \$000s	9,136
Cost savings %	33.3%
Time efficiency	500%
Time saved	4 years

Assumptions

People tested	4,000,000
Technicians	100
15 minute test kit cost	2.50
Reveal test kit cost	3.00



	15 Minute Test		Reveal	
	Unit	Total (\$000s)	Unit	Total (\$000s)
People tested	1	4,000	1	4,000
Years to complete		5.0		1.0
Test kit costs	2.50	10,000	3.00	12,000
Labour costs	2.49	9,960	0.50	1,992
Other per unit costs	0.88	3,520	0.88	3,520
Total other costs	0.99	3,960	0.20	792
Total cost	6.86	27,440	4.58	18,304

*All figures and data for illustration purposes only

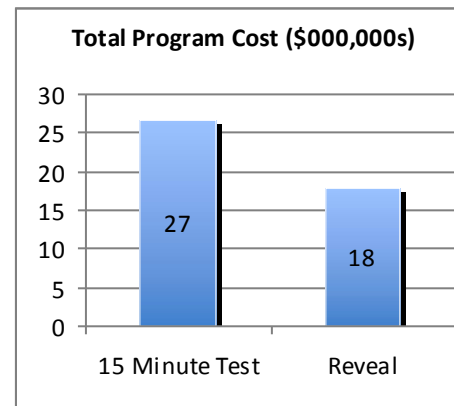
TEMPO maximizes rapid HIV testing program resources

What is your budget?

People tested (000s)	3,900
Cost savings \$000s	8,908
Cost savings %	33.3%
Time efficiency	500%
Time saved	3.9 years

Assumptions

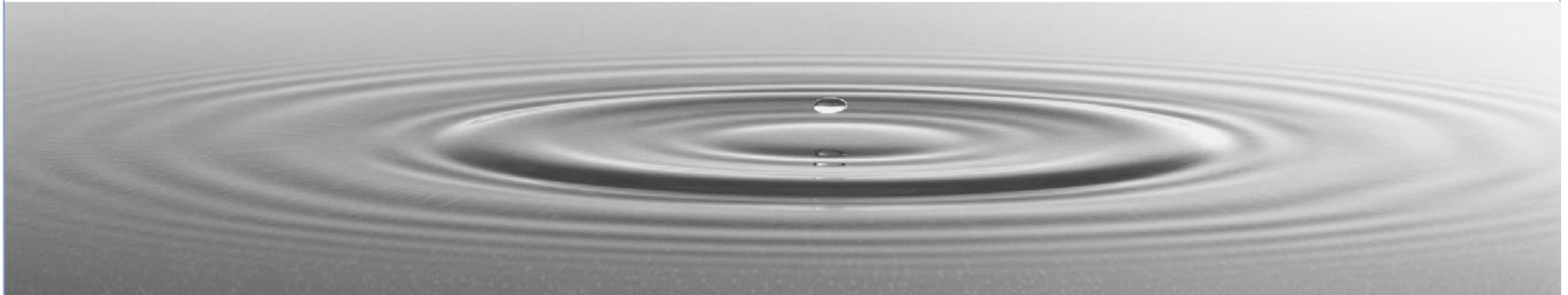
Assumed budget	27,400,000
Technicians	100
15 minute test kit cost	2.50
Reveal test kit cost	3.00



	15 Minute Test		Reveal	
	Unit	Total (\$000s)	Unit	Total (000s)
People tested	1	3,900	1	3,900
Years to complete		4.9		1.0
Test kit costs	2.50	9,750	3.00	11,700
Labour costs	2.49	9,711	0.50	1,942
Other per unit costs	0.88	3,432	0.88	3,432
Total other costs	0.99	3,861	0.20	772
Total cost	6.86	26,754	4.58	17,846

*All figures and data for illustration purposes only

TEMPO resonates success in rapid testing programs



TEMPO translates time and efficiency into success.

TEMPO and its engine, MedMira rapid diagnostics, drive the actions and the speed required to meet the intense demands of large scale screening programs.

TEMPO resonates success throughout rapid testing programs and initiatives.